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OUR MOTTO: RELIABILITY

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CABLE ADDRESS
MACPENN - NEW YORK
STANDARD CODES

MCHUTCHISON & CO.

IMPORTERS & DISTRIBUTORS FOR
FLORISTS - NURSERYMEN - SEEDSMEN

95 CHAMBERS STREET

WHOLESALE ONLY

JAMES MCHUTCHISON PRESIDENT
J EDGAR MCHUTCHISON VICE PRES
W E MICHEL, SECRETARY
M J BERKERY, TREASURER

NEW YORK

Feb. 19th, 1937.

Mr. M.R. Newman,
Washington, D.C.

Dear Sir:-

APR 17 1937

THE BUYER AND SELLER AGREES THAT THE SELLER GIVES NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE PRODUCTIVENESS OF THE STOCK HEREBY OFFERED, AND HIS RETENTION FOR TEN DAYS AFTER RECEIPT BY THE BUYER WITHOUT COMPLAINT IN WRITING, CONSTITUTES A DEFINITE ACCEPTANCE THEREOF BY THE BUYER. ALL GROWING STOCK IS OFFERED SUBJECT TO CROP

How many SANSEVIERIAS do you want this Spring? And how good do you want them? You answer the first question - we'll answer the second. Isn't it reasonable to conclude that the largest growers would deliver biggest value? - so see us for SANSEVIERIAS!

Our standardized grades meet every normal requirement. We ship only broad-leaved, bright, clearly marked plants - carefully packed to avoid bruising and tip-breakage. Our prices are low - and we don't expect cash first, as do others.

				per 100	
S.LAURENTI,	4-8 "	3 leaves up,	\$ 7.00	\$ 62.50	per 1000
"	8-12"	2 leaves	7.50	67.50	"
"	8-12"	3 " up	8.00	72.50	"
"	8-12"	4-5 "	9.50	85.00	"
"	12-18"	2 "	7.00	62.50	"
"	12-18"	3 " up	9.50	85.00	"
"	12-18"	4-5 "	12.00	105.00	"
"	18-24"	2 "	8.00	72.50	"
"	18-24"	3-5 "	12.00	105.00	"
"	18-24"	4-6 "	14.00	127.50	"
"	24-36"	2 "	11.00	97.50	"
"	24-36"	3-4 "	16.50	150.00	"
"	24-36"	5-7 "	30.00	230.00	"

F.O.B. New York. 100 of a size per case.

				250 & up	
S.ZEYLANICA,	3-5 "	3 leaves up (Rosettes),	\$ 23.00	per 1000	
"	5-7 "	3 " "	24.50	"	
"	6-8 "	4 " "	28.00	"	
"	10-15"	plants, 4-6 leaves	28.00	"	

F.O.B. Florida.

Packing included. Terms 60 net, less 2% 10 days.

Deliveries will commence in March. Yours can be shipped to reach you the week following Easter if you so instruct. Special grading for special purposes can be arranged - and special prices, too - on large quantities.

If you want real service and value, tell us what you want and you'll get it.

Yours truly,

cl mchutchison & co.

WEM/HF

